SAN MARINO SCHOOLS FOUNDATION Empowering Excellence.

ANNUAL REPORT 2022-2023



EMPOWERING SAN MARINO SCHOOLS AND STUDENTS SINCE 1980







OUR MISSION

For over four decades the San Marino Schools Foundation (SMSF) has provided supplemental financial support to the San Marino Unified School District, empowering the objective of delivering a world-class education with recognized excellence in academics, arts, athletics and activities.

By providing safe, supportive environments and innovative opportunities for student learning, the San Marino Unified School District (SMUSD) promotes individual student excellence, invites collaboration and discovery, and challenges students to take responsibility as members of a diverse, global community. The SMUSD goals and objectives are: to be on the leading edge of excellence in academics, arts, athletics, and activities; to maintain long-term fiscal health; to thoroughly integrate technology; and to improve and enhance communication strategies. The San Marino Schools Foundation proudly supports these objectives in our fundraising efforts.

WE ARE IN THIS TOGETHER



WE ARE PROUD TO SHARE WITH YOU OUR 2022-2023 ANNUAL REPORT, which demonstrates the impact of our community's generosity and collective commitment to support educational excellence in the San Marino Unified School District. Thanks to you, the Foundation was able to award over \$2,000,000 in grants to the District, benefiting over 2700 students.

The Foundation has played an integral role in funding San Marino Schools for over 40 years. Due to state and federal funding formulas, the District receives far less public funding than most districts in the state. To maintain its award-winning excellence and low student-to-teacher ratio, the District relies on local funding sources, which include the Foundation's annual \$2 million contribution and two parcel taxes. The Foundation alone supports 20 teachers across all four District schools. Over the course of its existence, the Foundation has raised over \$60 million for the District and its four schools.

Thank you for donating to our schools this year. As we look to the future, we are inspired by a generous community that understands the need to support the excellence of our District.

With gratitude,

Alison Moller, President 2022-2023 Board of Trustees San Marino Schools Foundation

SAN MARINO SCHOOLS DO MORE WITH LESS THAN ANY DISTRICT IN CALIFORNIA.

For decades our schools have been ranked among the very best in California. Our graduates continue on to higher education at some of the highest rates in the nation. San Marino alumni are found at top colleges and universities and make their way to leadership roles in all fields: business, science and technology, medicine, law, arts and academics.

FORTY-THREE YEARS AGO, in the wake of Proposition 13 and state cuts to school funding, concerned community members established the San Marino Schools Foundation. By focusing philanthropy on supporting local needs, the Foundation continues to provide vital support to our schools. The District does not qualify for many state and federal education funds because of the high educational and income levels of district families and the exceptionally high achievement level of its students. These funding impediments remain today.

SAN MARINO SCHOOLS rank among the lowest in state and federal funding per pupil. How is it possible that a small school system which receives so little, does so well? This is accomplished by a deep commitment from engaged and educated parents, and from the generosity of supporters and donors.

GREAT SCHOOLS ANCHOR OUR COMMUNITY.

San Marino holds a tradition of educational excellence and valuing its schools. The success of our students and schools is a source of civic pride and has attracted families to San Marino for generations. Parents, community members, and local business have stood up and generously backed our students and schools with financial support and with volunteer spirit.

BASED ON THIS STRONG HISTORY, the

Foundation's role has progressed to become one of leadership. The Foundation is increasing its focus on deepening relationships with each school campus, building strong ties of support and engagement with parents and residents, and securing the legacy of a quality San Marino experience into the future!

2022-2023 statistics

20 certificated positions supported

> 1324 total donors

86%

of dollars donated by parents

424

community members donated

\$62 million

100%

students benefiting from SMSF support

SMUSD SUPERINTENDENT

Dear San Marino Unified School District Community,

I am excited to update you on the achievements and highlights from the San Marino Unified School District (SMUSD) for the 2022-2023 academic year. Our commitment to excellence, innovation, and student success in the Four A's: Academics, Arts, Athletics and Activities continues to propel us to new heights.

As highlighted in the 2022-23 Niche School District Rankings report,

SMUSD maintains its position among the top-performing school districts in California and the nation. Out of nearly 10,932 school districts nationwide, SMUSD is ranked in the top 100 for the Best School Districts in America. Our District excels in categories such as "Districts with the Best Teachers in America," "Best Places to Teach in America," and "Safest School Districts in America." All schools in our District retain their status as California Distinguished Schools and National Blue Ribbon Schools.

The graduating class of 2023 faced unprecedented challenges due to the lingering effects of the global pandemic. Despite numerous obstacles, including disruption of in-person learning, loss of milestone events, and social isolation, the students of the class of 2023 demonstrated resilience, adaptability, and perseverance. This remarkable small class of graduating seniors received 167 offers from UC campuses that included 19 from UC Santa Barbara, 16 from UC Berkeley, 14 from UC San Diego and 8 from UCLA. The quality of the colleges and universities our students were accepted to post-pandemic speaks to the determination of our students, families and to the amazing college preparation being undertaken in all of our schools.

San Marino Schools Foundation is a crucial partner, providing essential support in the face of financial challenges resulting from state funding formulas. Despite financial constraints, our highly trained educators champion innovative instructional programs, personalized learning, and socialemotional well-being. The Board of Education, Administration and support staff continually assess and enhance programs, ensuring clean and safe learning environments with a focus on student safety.

Our leadership in K-12 education is a result of a long-standing robust partnership with our families and community. The San Marino Schools Foundation plays a vital role in sustaining our District, supporting 20 full-time teaching positions, allowing the District to maintain low class sizes, provide exceptional instructional programs, provide mental health support, innovative STEM education, and other vital academic and enrichment programs.

In closing, I extend my deepest gratitude for the unwavering support of the San Marino Schools Foundation, contributing to the transformative impact on countless students' lives. Together, we continue to shape the future leaders of a dynamic global community.

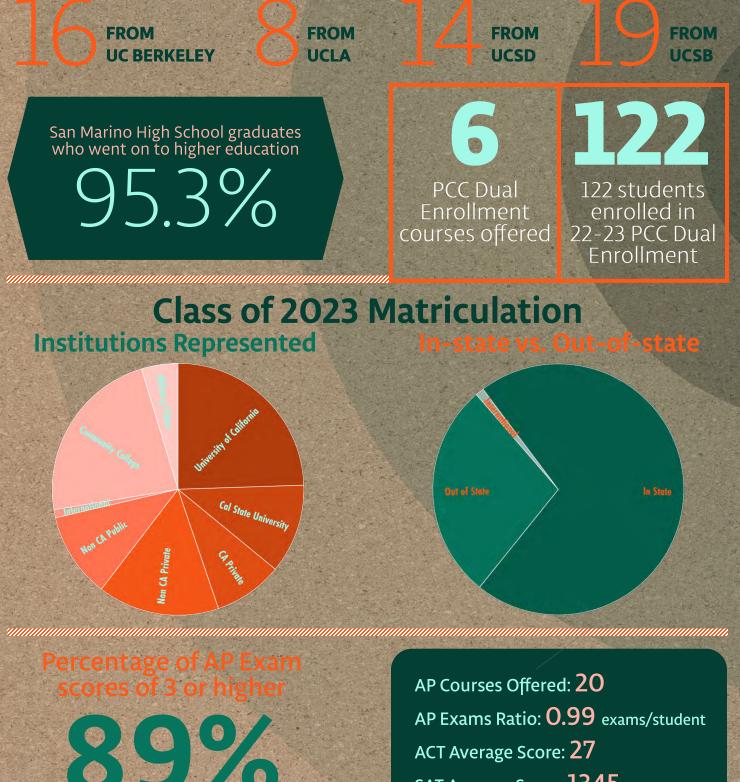
Sincerely,

Linda de la Torre, Ed.D. Superintendent San Marino Unified School District



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San Marino High School graduates received 167 offers from UC campuses including



SAT Average Score: 1345

SMHS CLASS OF 2023 COLLEGE DESTINATIONS

0.0

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Azusa Pacific University Berklee College of Music **Bucknell University Boston University** Cal Poly - San Luis Obispo Cal Poly - Humboldt , Cal Poly - Pomona CSU - Berkeley **CSU - Fullerton** CSU - Long Beach CSU - Los Angeles CSU - Northridge CSU - San Marcos Carnegie Mellon University Chapman University Colby College Emerson College **Emory University** Fordham University

Glendale Community College Hendrix College Hobart & William Smith Colleges Indiana University Bloomington Lawrence University Lewis & Clark College Louisiana State University Loyola Marymount University **Middlebury** College **Morehouse** College Mt. San Antonio College **New York University** Northeastern University Northeastern University London Northern Arizona University Northwestern University **Occidental** College **Ohio Northern University** Parsons The New School

Pasadena City College Pitzer College **Purdue University** Rhode Island School of Design San Jose State University Santa Clara University Santa Monica College Seton Hall University St. Mary's University Stevens Institute of Technology **Texas Christian University** The United States Marine Corps University of Alabama University of Arizona UC - Berkeley UC - Davis UC - Irvine UC - Los Angeles UC - Riverside

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UC - San Diego UC - Santa Barbara UC - Santa Cruz University of Colorado University of Denver University of Hawaii University of Hawaii Manoa University of Maryland University of Mississippi University of Missouri Kansas City University of Northern Colorado University of Oregon University of Southern California University of Tennessee University of the Pacific University of Washington West Chester University

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SAN MARINO HIGH SCHOOL







San Marino High School had a great year focusing on the 4-A's (Academics, Arts, Athletics, & Activities) that contribute to an excellent educational experience, including a once-in-a-lifetime Choir trip to Paris.







The SMHS Girls Tennis Team won the first CIF Open Division Championship in school history by defeating 2nd-ranked Mater Dei High School 11-7.



SMHS BY THE NUMBERS



807 SMHS TITANS

5 TEACHERS FUNDED BY SMSF

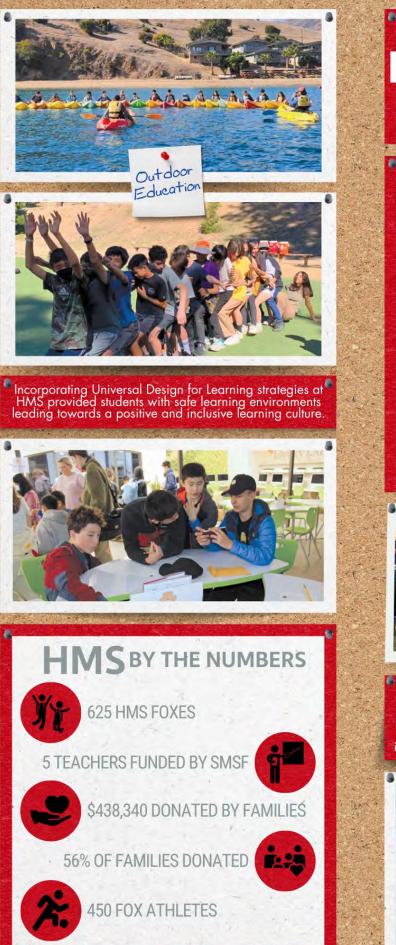


\$469,062 DONATED BY FAMILIES

69% OF FAMILIES DONATED



7 NATIONAL MERIT SCHOLARS



HUNTINGTON MIDDLE SCHOOL



HMS scored a banner athletic year, with 210 League titles in flag football, basketball, volleyball and soccer. Every boys travel team finished their seasons undefeated. HMS cross-country runners earned gold medals in the Mt. SAC Middle School Invitational, and HMS Foxes earned individual championships in track and field and wrestling.







The year at Valentine was full of special visits and field trips, including when Principal McAlpine took a trip to Disneyland to pick up the 2023 California Distinguished School Award and meet Mickey Mouse.



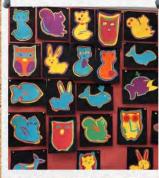


VALENTINE ELEMENTARY SCHOOL



Est. 1938





Art teaching at Valentine resulted in lots of beautiful, student areated designs including the Molas art featured here and on the inside cover page.





FOUNDATION INTERNSHIPS MAKE A DIFFERENCE











In January 2023, the San Marino Schools Foundation selected five outstanding SMHS students for the Spring 2023 Class of Student-Leader Interns to serve in a semester-long Foundation internship, focusing on leadership development and non-profit business operations. Ryan Ke, Kenzie Chu, Bryce Huang, Aayan Khan, and Nikole Yeganova collectively worked over 200 hours to support Foundation programs and events, positively impacting a new alumni engagement campaign, social media and marketing efforts, a fundraising Phone-athon, Yard-Sign Distribution, and the Annual Donor Party. Interns also participated in multiple outreach events, serving as Foundation ambassadors to their fellow students and the San Marino community.

The goal of the program is to provide mutually beneficial experiences for both students and the Foundation. In return for the positive contributions they made to Foundation programs and events, student interns gained valuable workplace skills, grew as leaders, and took advantage of opportunities to move their critical thinking skills and creativity from the classroom into the community. Volunteer hours, worked by interns under the supervision of staff and trustees, qualified towards fulfilling their community service graduation requirements.

WE'RE SO GLAD TO SEE YOU



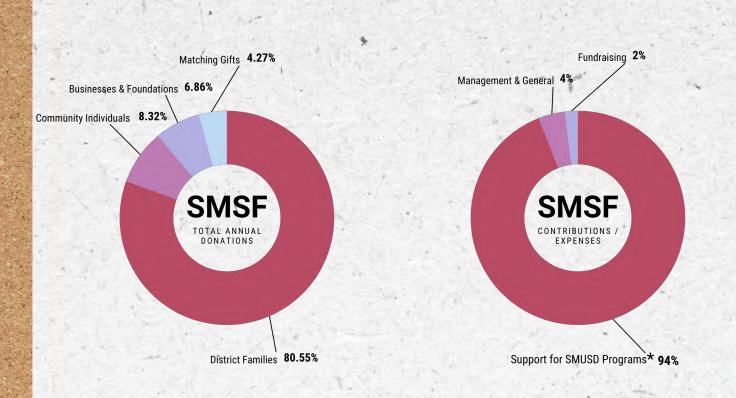
The 22-23 school year had many opportunities to meet, thank and celebrate our donors and community. The year started with our New Family Reception at the Old Mill in October 2022. Another October afternoon was spent parading down Huntington Drive for SMHS Homecoming. Later, we played games to engage families exploring the many opportunities at the SMHS and HMS showcases.

In April we showered our donors with gratitude at our Donor Recognition Party. Foundation Trustees hosted a magical Spring evening of delicious food, wine from San Antonio Winery and fun activities under the twinkling lights. Including children in our event meant that we were able to host and thank more donor families than ever before.

To all our hosts and donors, we say thank you!



FINANCIALS 2022-2023 IN A SNAPSHOT

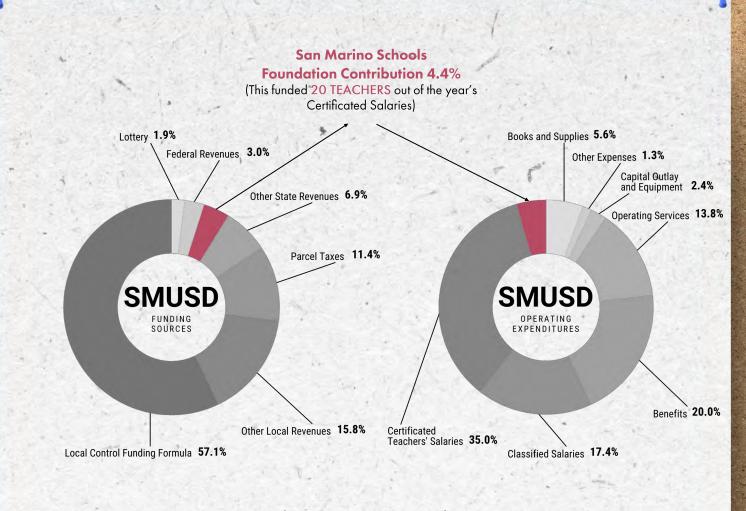


Total 2022-2023 Annual Campaign Donations \$1,928,558

ASSETS:	6/30/23	LIABILITIES AND NET ASSETS:	6/30/23	STATEMENT
Cash and Cash Equivalents	\$ 361,163	Permanently Restricted	\$ 1,295,041	OF FINANCIAL
Endowment Fund	\$ 4,526,995	Temporarily Restricted	\$ 1,445,647	POSITION
Other Assets	\$ 0	Unrestricted	\$ 2,118,541	June 30, 2023
		Liabilities	\$ 28,929	
Total Assets	\$ 4,888,158	Total Liabilities & Net Assets	\$ 4,888,158	

SAN MARINO SCHOOLS FOUNDATION Empowering Excellence.

*Includes restricted funds released to district.



Total 2022-2023 District Funding \$52,311,651

he San Marino Schools Foundation awards grants each year in response to the needs the District defines and applies. The first grant approved every year goes directly towards full-time teacher salaries.

NINE YEARS AGO, the Foundation's Board of Trustees set the goal of applying best practices to all aspects of its operations to increase transparency, elevate accountability, and to properly reflect its 501(c)3 nonprofit tax status. To accomplish this, SMSF established a process of awarding grants to the District following review by a grants committee made up of Foundation Trustees. At the end of each year, the District submits a full report to the Foundation confirming the funds were spent in accordance with the grant requirements.

THIS GRANTING APPROACH allows the Foundation to continue its historical role of directly helping to close the gap between what state funding provides and what community expectations of educational excellence require. In keeping with contemporary best practices, the Foundation continues being responsive to our school district's needs and being responsible to its donors.

The San Marino Schools Foundation practices full transparency. Audited financial statements are available on our website.

OUR DONORS

The San Marino Schools Foundation thanks all of the following donors for contributions received from July 1, 2022 to June 30, 2023.

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AIG^

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This list recognizes lifetime generosity to the San Marino Schools Foundation since our founding.

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PLANNED GIFTS: There are many ways to make San Marino Schools part of your estate plan, including planned gifts and gifts of real estate. Also, local families establish memorial funds named for loved ones. Continue the San Marino Schools tradition as part of your legacy. Contact the Foundation office for details on a customized approach to ensure your legacy lives on by changing the lives of students for years to come.

ALUMNI CLASS GIFTS/ENDOWMENTS: The Foundation encourages San Marino alumni to create endowed funds in the name of their class. Such gifts will provide ongoing support benefitting future students and can be matched to the interests of the class. These endowments can be refreshed at key reunions and reflect the legacy of a class in the history of San Marino Schools to "pay it forward" to future generations of kids.

GIFTS OF STOCK/MANDATORY IRA DISTRIBUTIONS: A gift of appreciated stock/securities or mandatory IRA withdrawals is a very effective way to give. This type of giving can be combined with an endowment or a personalized giving approach. Contact the Foundation office for details.

GRANDPARENTS/EXTENDED FAMILIES: Please make sure grandparents and extended family understand our funding needs. They could play a key role in contributing to our per student need. We are happy to reach out to them!

DONATE A VEHICLE: If you have a vehicle that you no longer use or are close to retiring, contact us for assistance in turning your old wheels into a gift for our schools.

MATCHING GIFTS: Double your donation! Check with your employer to see if they participate in a matching gift program.

ONLINE: To make a one-time or recurring donation by credit card, visit smsf.org/donate.

BY MAIL: Send your check payable to San Marino Schools Foundation to 1665 West Drive, San Marino, CA 91108

BY PHONE & PICK-UP AT YOUR HOME: Contact the SMSF office at 626.299.7014

RECURRING GIFTS/MONTHLY INSTALLMENTS: A recurring, monthly gift is an easy, affordable way to empower excellence in our schools. A yearly pledge



can be charged monthly to your credit or debit card. Contact our office for assistance.

TELL A FRIEND: Finally, we can all be ambassadors for our students and schools. Each of us can remind family and friends to remember the Foundation if they are considering making a charitable gift.



An investment in knowledge always pays the best interest. - Benjamin Franklin



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