

EMPOWERING SAN MARINO SCHOOLS AND STUDENTS SINCE 1980.



The San Marino Unified School District Combined Choirs sing *What the World Needs Now Is Love* November 20, 2020



OUR MISSION

For over four decades the San Marino Schools Foundation (SMSF) has provided supplemental financial support to the San Marino Unified School District empowering its objective of delivering a world-class education with recognized excellence in academics, arts and athletics.

By providing safe, supportive environments and innovative opportunities for student learning, the San Marino Unified School District (SMUSD) promotes individual student excellence, invites collaboration and discovery, and challenges students to take responsibility as members of a diverse, global community. The SMUSD goals and objectives are to be on the leading edge of excellence in academics, arts, and athletics, to maintain long-term fiscal health, to thoroughly integrate technology, and to improve and enhance communication strategies. The San Marino Schools Foundation proudly supports these objectives in our fundraising efforts.

LASTING IMPACTS MAKE GREAT FUTURES POSSIBLE.



WE ARE PROUD TO SHARE WITH YOU OUR 2020-2021 ANNUAL REPORT, which showcases the impact of your generosity and collective commitment to advance educational excellence in the San Marino Unified School District.

While the 2020-2021 school year presented unique challenges in navigating the COVID-19 pandemic, the foundation remained dedicated to the trusted stewardship of our loyal donors and community partners. As a result of your commitment to enhance educational programs and student opportunities, we awarded over \$2,000,000 in grants to San Marino Unified School District benefiting over 2,700 students.

Thank you to every single person who made a donation to our schools this year. Thank you to those who asked others to make donations, who attended a virtual event, who volunteered on a board or committee, who showed up to support Measure E, and to those who played an even more active part in their child's education than usual.

As we look to the future, we are inspired by supporters like you who continue to think of endless possibilities and build promising opportunities for SMUSD students. Thank you for empowering excellence with us.

With gratitude,

Erin Bilvado, President
2020-2021 Board of Trustees
San Marino Schools Foundation

SAN MARINO SCHOOLS DO MORE WITH LESS THAN ANY DISTRICT IN CALIFORNIA. For almost two decades our schools have been consistently ranked as some of the very best in California. Our graduates continue on to higher education at some of the highest rates in the nation. San Marino alumni are found at top colleges and universities and make their way to leadership roles in all fields: business, science and technology, medicine, law, the arts and academics.

AND YET, SAN MARINO SCHOOLS rank among the lowest in state and federal funding per pupil. How is it possible that a small school system which receives so little, does so well? This is accomplished by a deep understanding from engaged and educated parents, and from the generosity of supporters and donors.

GREAT SCHOOLS ANCHOR OUR COMMUNITY. San Marino holds a tradition of educational excellence and valuing its schools. The success of our students and schools is a source of civic pride and has attracted families to San Marino for generations. This is also reflected in the community's strong and stable real estate prices. Parents, community members, and local business have stood up and generously supported our students and schools with a willingness to be taxed for their support and with volunteer spirit.

FORTY-TWO YEARS AGO, in the wake of Proposition 13, and state legislation cutting school funding, concerned community members established the San Marino Schools Foundation. By focusing philanthropy on supporting local needs, the Foundation continues to provide vital additional financial support to our schools. In 1989, a report on the Foundations' first decade noted, "The District does not qualify for many state and federal education funds because of the high educational and income levels of community residents and the exceptionally high achievement level of its students." The funding impediments and need to compete to be the best, described then, remain today.

BASED ON THIS STONG HISTORY, the Foundation is pushing for transparency and innovation in our schools. According to current Foundation President Erin Bilvado, "We cannot rest a moment in this competitive environment." The Foundation is increasing its focus on financial transparency and sustainability, deepening relationships with each school campus, connecting donors' passions and interest to fund critical building blocks of our schools, and securing the legacy of a San Marino experience into the future!

2020-2021

statistics

21

certificated positions supported

1603

total donors

80%

dollars donated by parents

497

community members donated

\$58 million

total SMSF donations since 1980

100%

students benefiting from SMSF support

AP Courses Offered: 17
AP Exams Ratio: .9 exams/student
ACT Average Score: 30.2
SAT Average Score: 1358

Percentage of AP Exam Scores of 3 or higher

87%

San Marino Graduates received **15** offers from selective Universities and **101** offers from UC campuses

USC: 11 - MIT: 1
Duke: 1 - Stanford: 1
Johns Hopkins: 1

UCSB: 16 - UC Irvine: 9 - UC Berkeley: 8 - UCLA: 13 - UCSD: 22 - UC Davis: 33

CLASS OF 2021 COLLEGE DESTINATIONS

- | | | | |
|----------------------------------|---------------------------------------|---------------------------------|------------------------------------|
| Amsterdam University | Johns Hopkins University | San Francisco State University | University of Chicago |
| Arizona State University | Kenyon College | San Jose State University | University of Colorado |
| Art Center College of Design | Linfield College | School of Visual Arts | University of Colorado Boulder |
| Boston University | Lipscomb University | Seattle University | University of Michigan |
| Brandeis University | Loyola Marymount University | Seton Hall University | University of Mississippi |
| Brigham Young University | Marist College | Southern Methodist University | University of Nevada |
| California College of the Arts | Massachusetts Institute of Technology | Stanford University | University of Oregon |
| California Institute of the Arts | Mt. San Antonio College | Stevens Institute of Technology | University of Pittsburgh |
| CSU Poly-San Luis Obispo | New York University | Texas Christian University | University of Puget Sound |
| CSU Poly-Pomona | Northeastern University | The College of Saint Rose | University of Redlands |
| CSU-East Bay | Otis College of Art and Design | The New School | University of San Diego |
| CSU-Fullerton | Pasadena City College | US Military Academy, West Point | University of Southern California |
| CSU-Los Angeles | Pennsylvania State | University of Arizona | University of Texas at Dallas |
| Case Western Reserve Uni. | Pepperdine University | UC Berkeley | University of the Cumberland |
| Chaffey College | Point Loma Nazarene University | UC Davis | University of the Pacific |
| Chapman University | Purdue University | UC Irvine | University of Washington |
| Citrus College | Rhode Island School of Design | UC Los Angeles | Utah State University |
| College of Charleston | Rochester Institute of Technology | UC Riverside | Vanderbilt University |
| Colorado State University | Saint Louis University | UC San Diego | Washington University in St. Louis |
| Duke University | San Diego Miramar College | UC Santa Barbara | Westmont College |
| George Mason University | | UC Santa Cruz | Whitman College |
| Georgia Institute of Technology | | | |



2020-2021 IN THEIR WORDS

"During online classes, Mrs. Pauline, the art teacher, has done her very best to supply the students with the tools they need. Even though inspiration may be hard, students have been creating beautiful artwork."
Yearbook Team

"The biggest lesson I learned was how to adjust a curriculum in a short time while keeping it hopefully fun and rigorous."
Mr. Matthew Mizrahi

"My favorite memory from Mock Trial this year was our first competition. It was really exciting to do a trial entirely online and I really enjoyed getting to sit down and read my closing argument instead of having to stand up and walk around a courtroom. The online environment made everything a little less intimidating."
Alina, 12th

"We have done simulation labs using PhET interactive simulations and experiments using items around the house. I could understand what was supposed to be done because Mr. Silver made video instructions that gave a clear demonstration and explanation. He also gave additional demos in class to further explain what we were working with."
Megan, 11th

"Putting on a musical this year presented a lot of challenges. I think one of the biggest adjustments was performing the musical outside, with face coverings . . . And with the incredibly short timeline that we had, we had to push ourselves a lot more . . . but it all paid off in the end."
Stanley, 11th

There was uncertainty about having students back on campus, but when it finally happened, we were prepared for it. Even with the risks of teacher cuts and Measure E not passing, the Titan students and teachers would fight to make the year the best.
Sean, 11th

HOW IT STARTED:

What a time to be a middle school student! A historic beginning is upon us we enter into a virtual academy school year. Whether virtual or on campus, the entire staff at Henry E. Huntington Middle School, extends a warm welcome to all new and returning students.

These unprecedented times have challenged all of us. In light of these hurdles and constant change confronting us each day, Huntington Middle School teachers, staff, and students will move forward with our virtual academy. HMS is ready to thrive and press on towards the goal of continued excellence in education. Will this be perfect? No, but with our best efforts, collaboration, communication, and positive attitudes put forth, excellence will be surpassed resulting in unique and engaging educational opportunities for our students.

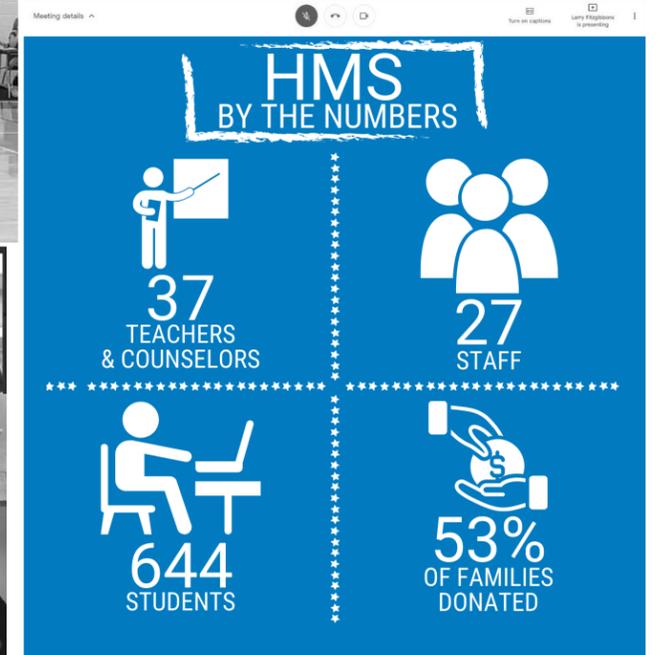
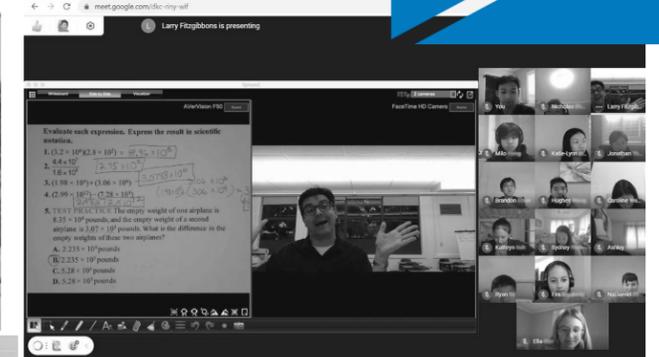
... The HMS tradition of inspiring students to gain a deeper understanding of content and learning how to apply it will continue with rigor and excellence.

Join us as we move forward into the 2020-2021 school year.
Daryl Topalian, Principal

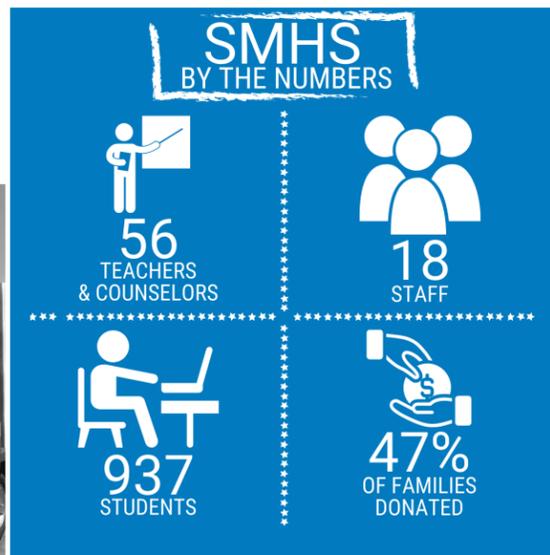


HUNTINGTON MIDDLE SCHOOL

HOW IT'S GOING:



SAN MARINO HIGH SCHOOL

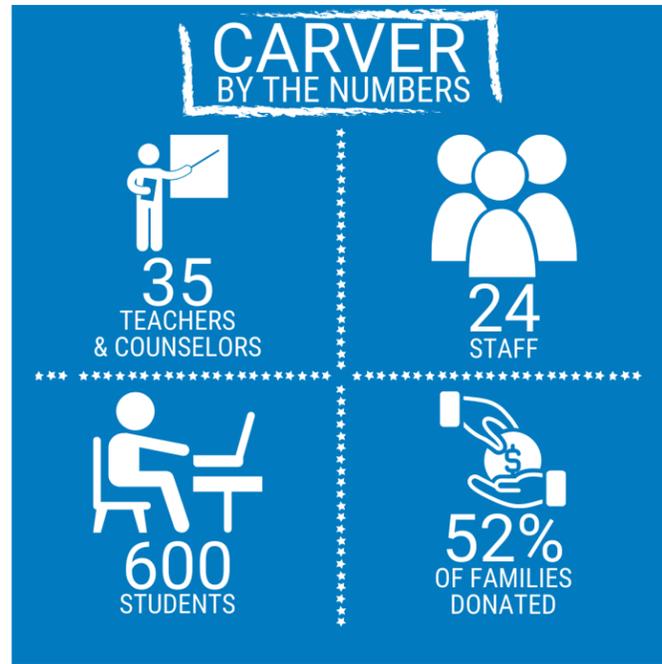


K. L. Carver Elementary School is a 3x California Distinguished School and 2x National Blue Ribbon School. These recognitions reflect the caliber of students we have at our school and the long-standing commitment in our mission to educating the whole child by fostering intellectual, emotional, and social development.

Whether students choose to attend school in-person or participate in learning remotely, students are encouraged to be active, engaged learners empowered to tell their stories and create new beginnings as responsible and caring citizens. In a year of new beginnings, the expectations for excellence have continued to be the same.

We implement Universal Design for Learning practices and students have access to choose among multiple opportunities to demonstrate their learning. Students reflect on their choices while teachers continuously redesign the art of pedagogy to provide students with a variety of options to access information and opportunities for flexible work and learning spaces.

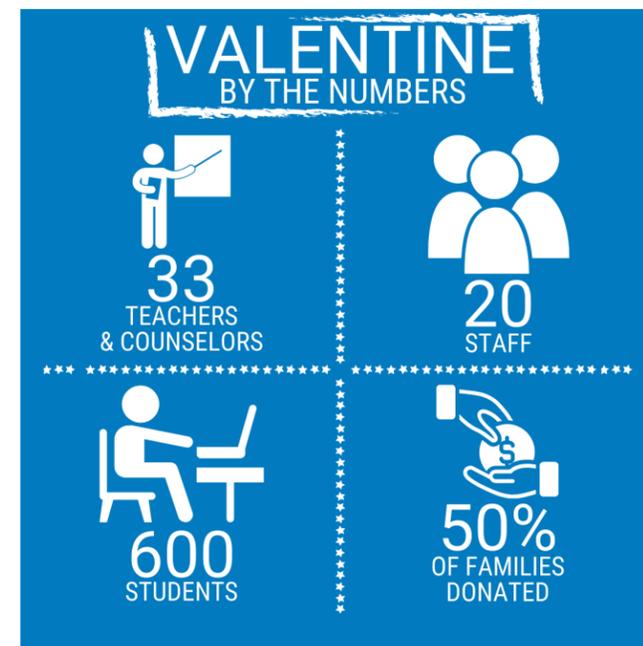
Dr. Michael Lin, Principal



K.L. CARVER ELEMENTARY SCHOOL



W.L. VALENTINE ELEMENTARY SCHOOL



At Valentine Elementary School, it took every member of our educational community to make it through this pandemic year successfully. Our secret to success was that we worked as a team. Our teachers worked above and beyond to master a host of new technologies and deliver rigorous academic instruction. They never lowered expectations for students, and students worked harder than ever to learn in a strange, new, virtual environment. Parents supported teachers and students online at home for the first part of the year. Even while we had to stay apart, distance learning kept us connected.

Then, our school reopened, and many students were able to attend in person. Whether at home or at school, our staff and programs focused on the healthy development of the whole child. Library, music, art, Second Step and physical education rounded out a comprehensive curriculum that engaged students and helped them make meaningful connections with their teachers and peers. In a year like no other, when faced with innumerable uncertainties, what a relief to arrive at the end of the school year and be able to declare: We did it! Our teamwork made it possible. We know beyond a shadow of doubt that the heart of Valentine beats just as strong ever.

Alana Faure, Principal



POPPING-UP TO SUPPORT SCHOOLS

For over 30 years the San Marino Unified School District has relied heavily on local funding, including parcel taxes, to retain and maintain excellent teachers and protect San Marino's top-quality education provided thru smaller class sizes, enhanced art and physical education programs, and advanced and honors academic programs. The San Marino Schools Foundation is proud to be part of the local solution to the chronic underfunding of our schools but parcel taxes are an invaluable resource rounding out the local funds that empower excellence.

After the initial failure of the Measure E Parcel Tax renewal in March 2021, SMUSD faced the devastating loss of \$4.1 million in annual funding. Upon seeing the impact of this loss, the community response was powerful, creative and exciting. Three Measure E Pop-Up events were planned by inspirational local families and community members to raise awareness of Measure E while raising funds for the Foundation. During these pop-up events community members, parents, students, SMSF representatives, San Marino City representatives, the Chinese Club of San Marino and the San Marino Music Center all came together in support.

Due to this overwhelming community response, the Measure E Parcel Tax renewal was passed by voters on June 29, 2021 promising the continuance of these important funds just in time to save teaching positions and programs for the new school year.

We at SMSF want to thank everyone who planned, supported, came to, painted windows and donated at these events! We have faced many challenges this year but your continued support has been what drives us forward.

We couldn't do what we do without you!

OUR COMMUNITY POPPED-UP TO SAVE OUR SCHOOLS

Ways to Give



SAN MARINO SCHOOLS FOUNDATION is vital to the health of San Marino Schools. Our goal is to empower excellence by closing the gap between state funding and the cost of an exceptional education in California. New York students receive over \$20,000 per student, per year, which is double what our students receive from Sacramento. If our schools and students are going to compete nationally and internationally, we need to ensure competitive levels of funding.

PROP 13 PASSED IN 1978, changing the tax structure in the State of California. Local property taxes are no longer returned to local cities and schools, but instead, are kept at the State level. The Local Control Funding Formula, passed in 2013, goes further by determining state funding amounts based on demographics of student enrollment. Districts with higher numbers of students enrolled in free or reduced lunch programs, students who are foster youth, and/or students who are English Language Learners receive state funding bonuses. Since SMUSD has low student enrollment in these categories, we received just \$9000 per student for 2020-2021, which is 28% less than Los Angeles Unified Schools receive. Our State elected officials leave it up to local communities like San Marino to close the gap with local funding. This is the challenge the Foundation exists to address. Thus, it is up to community members and parents to make up the difference.

WHETHER YOU ARE A PARENT, GRANDPARENT, COMMUNITY MEMBER OR LOCAL BUSINESS you can make your gift in several different ways. We have a giving plan that works for everyone—from \$5 student donations to \$200,000 estate gifts that endow a particular academic program in perpetuity. The Foundation works with donors to establish installment plans and to ensure that your giving experience is personalized and customized to your needs.

GIVING MADE EASY:

PLANNED GIFTS: There are many ways to make San Marino Schools part of your estate plan. These include planned gifts and gifts of real estate. Also, local families establish memorial funds named for loved ones. Continue the San Marino Schools tradition as part of your legacy. Please contact the Foundation office for details on a customized approach to ensure your legacy lives on by changing the lives of students for years to come.

ALUMNI CLASS GIFTS/ENDOWMENTS: The Foundation encourages San Marino alumni to create endowed funds in the name of the class. Such gifts will provide ongoing support of educational excellence benefitting future students and can be matched to the interests of the class. These endowments can be refreshed at key reunions and reflect the legacy of a class in the history of San Marino Schools to "pay it forward" to future generations of kids.

GIFTS OF STOCK/MANDATORY IRA DISTRIBUTIONS: A gift of appreciated stock/securities or mandatory IRA withdrawal is a very effective way to give. This type of giving can be combined with an endowment or a personalized giving approach. Please contact the Foundation office for details.

GRANDPARENTS/EXTENDED FAMILIES: Please make sure grandparents and extended family understand our funding needs. They could play a key role in contributing to our per student need. We are happy to reach out to them!

DONATE A VEHICLE: If you have a vehicle that you no longer use or are close to retiring, please contact the Foundation office for assistance in turning your old wheels into a gift for our schools.

MATCHING GIFTS: Double your donation! Please check with your employer to see if they participate in a corporate matching gift program.

ONLINE: To make a one-time or recurring donation by credit card, visit smsf.org/donate.

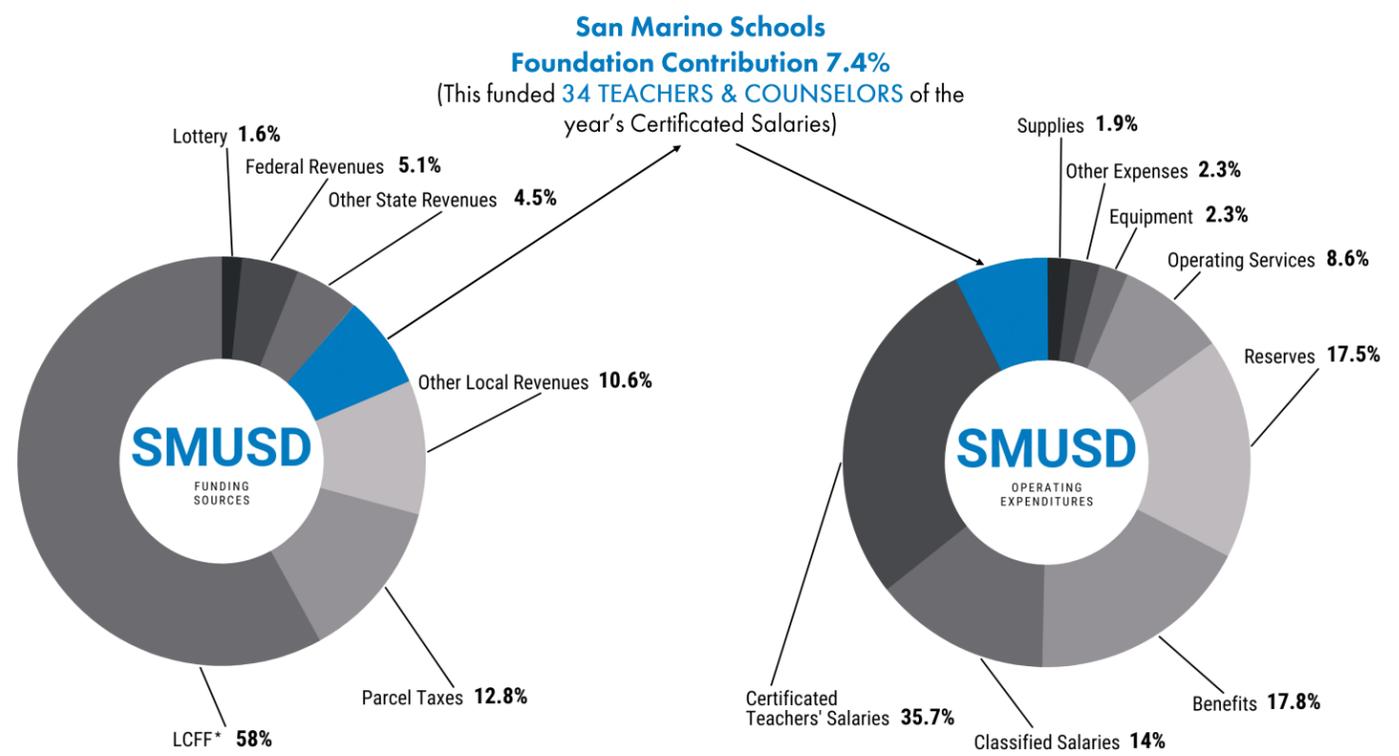
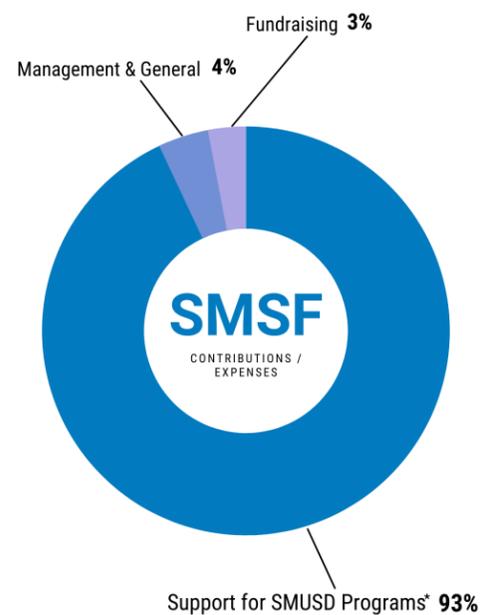
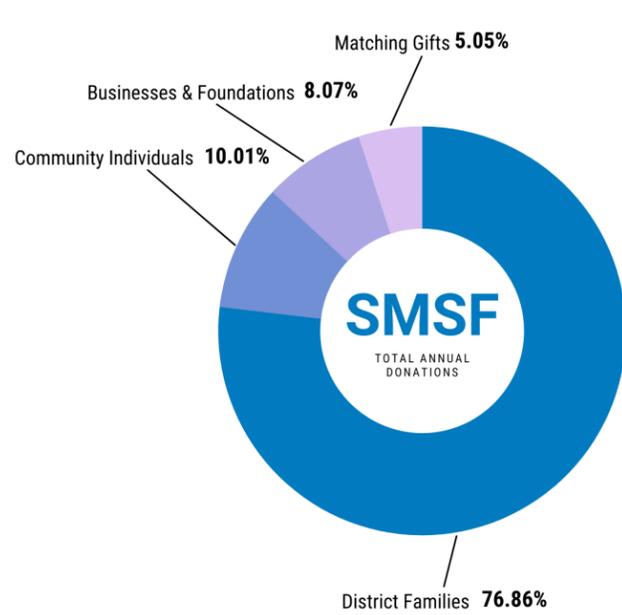
BY MAIL: Send your check payable to San Marino Schools Foundation to 1665 West Drive, San Marino, CA 91108

BY PHONE & PICK-UP AT YOUR HOME: Contact the SMSF office at 626.299.7014

RECURRING GIFTS / MONTHLY INSTALLMENT: A recurring, monthly gift is an easy, affordable way to empower excellence in our schools. A yearly pledge can be charged monthly to your credit or debit card. Contact the Foundation office for assistance.

TELL A FRIEND: Finally, we can all be ambassadors for our students and schools. Each of us can remind family and friends to remember the Foundation if they are considering making a charitable gift.

FINANCIALS 2020-2021 IN A SNAPSHOT



Total 2020-2021 Annual Campaign Donations
\$2,967,584

Total 2020-2021 Funding
\$44,155,764

ASSETS:		LIABILITIES AND NET ASSETS:		STATEMENT OF FINANCIAL POSITION June 30, 2021
	6/30/21		6/30/21	
Cash and Cash Equivalents	\$ 1,146,099	Permanently Restricted	\$ 699,517	
Endowment Fund	\$ 4,841,081	Temporarily Restricted	\$ 228,032	
Other Assets	\$ 2,278	Unrestricted	\$ 5,043,259	
		Liabilities	\$ 18,650	
Total Assets	\$ 5,989,458	Total Liabilities & Net Assets	\$ 5,989,458	

The San Marino Schools Foundation awards grants each year in response to the needs the District defines and applies for. The first grant approved every year goes directly towards full-time teacher salaries.

SEVEN YEARS AGO, the Foundation's Board of Trustees set the goal of applying best practices to all aspects of its operations to increase transparency, elevate accountability, and to properly reflect its 501c3 non-profit tax status. To accomplish this, SMSF established a process of awarding grants to the District following review by a

grants committee made up of Foundation Trustees. At the end of each year, the District reports to the Foundation confirming the funds were spent in accordance with the grant requirements.

THIS GRANTING APPROACH allows the Foundation to continue its historical role of directly helping to close the gap between what state funding provides and what community expectations of educational excellence require. In keeping with contemporary best practices, the Foundation continues being responsive to our school district's needs and being responsible to its donors.★

*Includes restricted funds released to district.

OUR DONORS

The San Marino Schools Foundation thanks all of the following donors for contributions received from July 1, 2020 to June 30, 2021.

CORPORATE AND ORGANIZATIONAL DONORS



Own your tomorrow.



SCHOOL FAMILY AND COMMUNITY DONORS

FOUNDER'S CIRCLE \$10,000 or more

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Chinese Club of San Marino
Schwab Charitable Fund

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